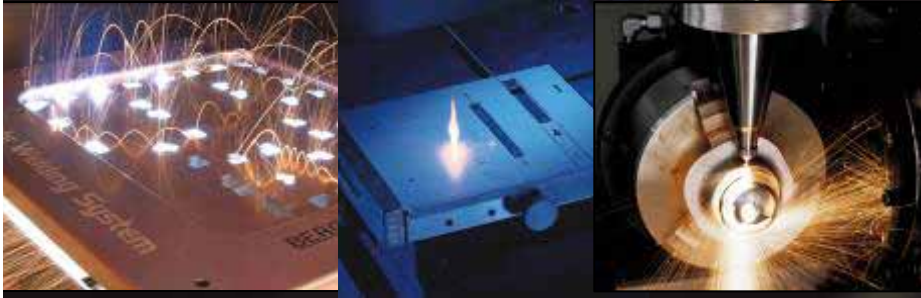


**rofin**

ROFIN-SINAR TECHNOLOGIES

## WE THINK LASER



2007 / Q3 Company Presentation | Nasdaq: RSTI

Laser



# Safe Harbor Statement

## **„Safe Harbor“ Statement Under the Private Security Litigation Reform Act**

During the course of this presentation, we will make projections or other forward-looking statements regarding future events or the future financial performance of the Company. We wish to caution you that such statements reflect only our current expectations, and that actual events or results may differ materially.

We refer you to the risk factors and cautionary language contained in the documents that the Company files from time to time with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for our last fiscal year ended September 30, 2006. Such documents contain and identify important factors that could cause our actual results to differ materially from those contained in our projections or forward-looking statements.

We undertake no obligation to update such projections or such forward-looking statements in the future.

# Company Overview

Company

**rofin** is a global leader in the design, manufacture and marketing of industrial lasers and laser-based products used in material processing applications

- Headquartered in Plymouth, Michigan, USA
- **Sales:** FY 2006: \$420.9 million (FY 2005: \$375.2 million)  
FY 2007 9M: \$349.2 million (FY 2006 9M: \$304.8 million)
- Worldwide > 1,550 employees
- Over 3,000 customers worldwide
- Installed base of over 25,000 laser units
- Revenues with service & spare parts > 25% of revenues

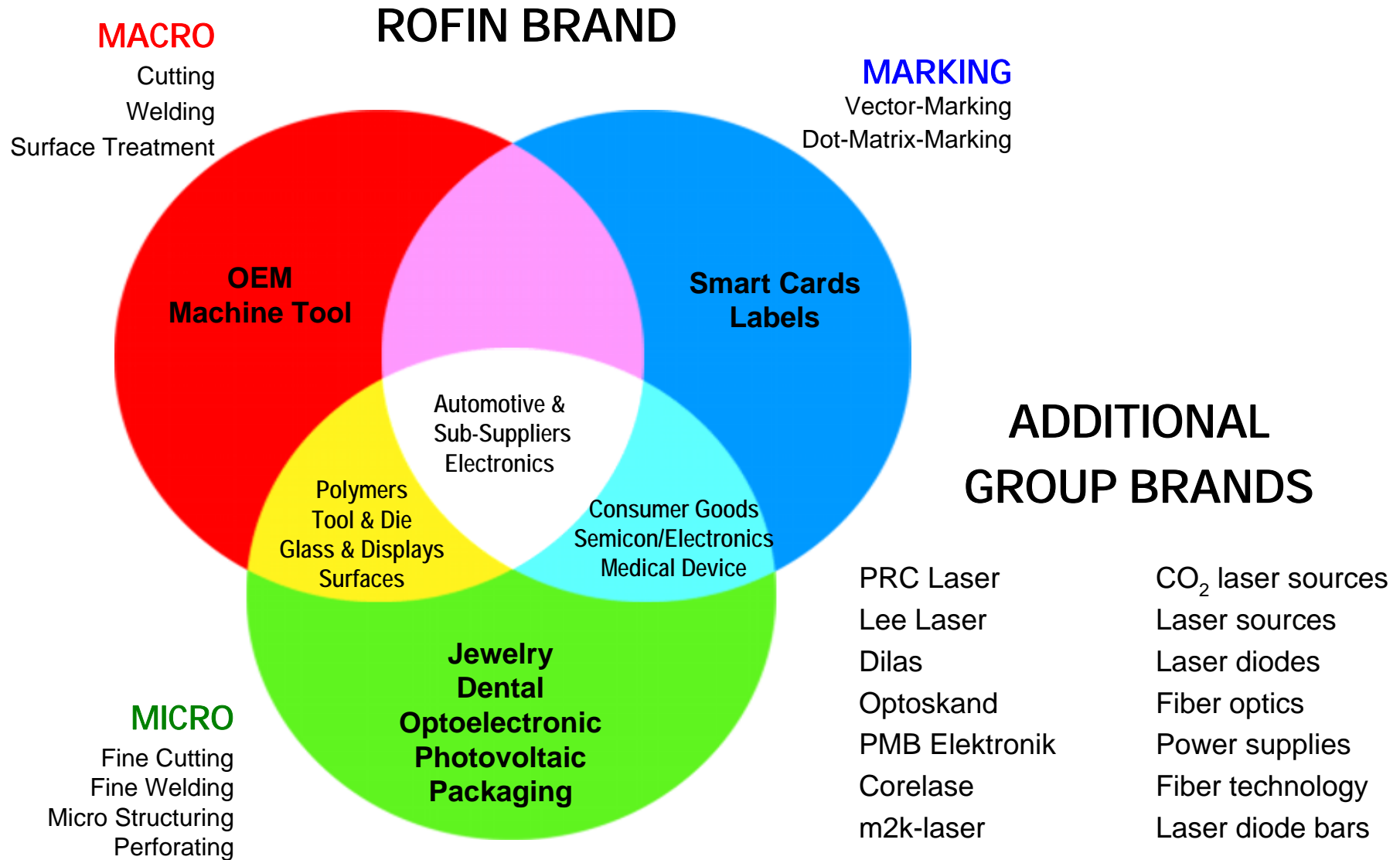


## Technologies

- Gas lasers: CO<sub>2</sub> lasers
- Solid-state lasers: lamp and diode-pumped lasers
- Semiconductor lasers: diode lasers

## Primary Markets

- Machine tool
- Automotive & Sub-Suppliers
- Semiconductor
- Consumer electronics
- Photovoltaic
- Medical device manufacturer
- Jewelry
- Flexible packaging
- Others



# Revenue Split - Applications

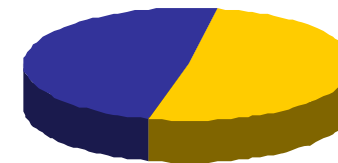
Financials

MACRO



**FY 2007 9M: US\$ 349.2 million**

Micro & Marking  
49%



Macro  
51%

MICRO & MARKING



**FY 2006: US\$ 420.9 million**

Micro & Marking  
51%

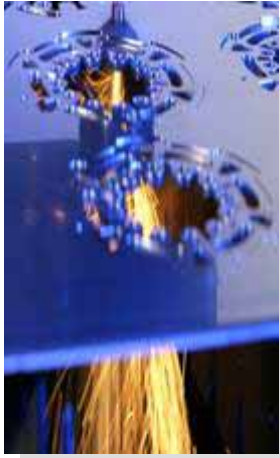


Macro  
49%

# Revenue Split - Industries

Financials

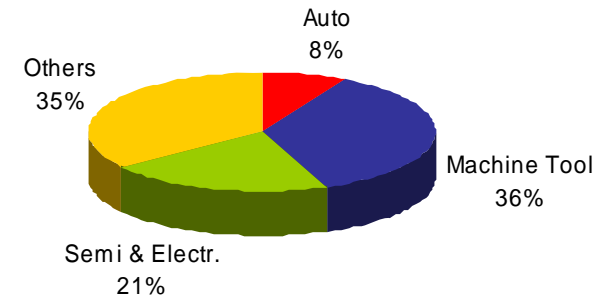
MACHINE TOOL



SEMICON ELECTRONICS



**FY 2007 9M: US\$ 349.2 million**



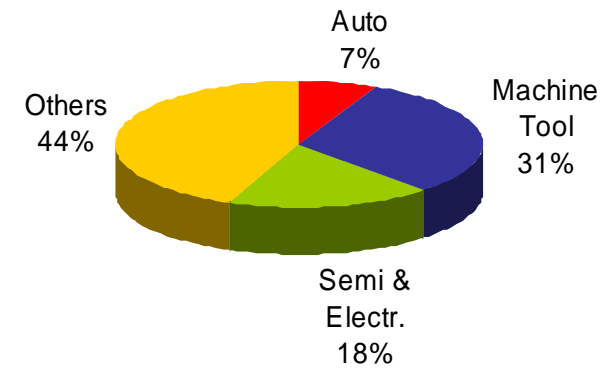
AUTOMOTIVE



OTHERS



**FY 2006: US\$ 420.9 million**



# Global Presence – Global Success

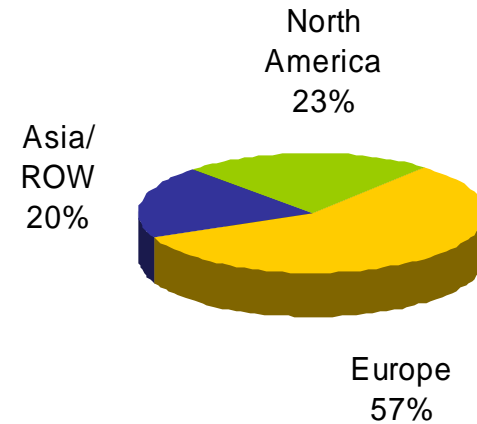
Financials

## Global Presence

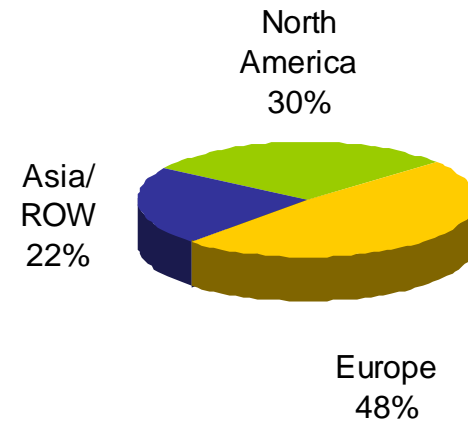
- 17 production facilities in North America, Europe and Asia
- Customer service support in 50 countries
- Approximately 115 sales engineers and 315 customer service personnel
- Regional and industry specialized sales engineers

## Geographic Sales Split

FY 2007 9M: US\$ 349.2 million



FY 2006: US\$ 420.9 million

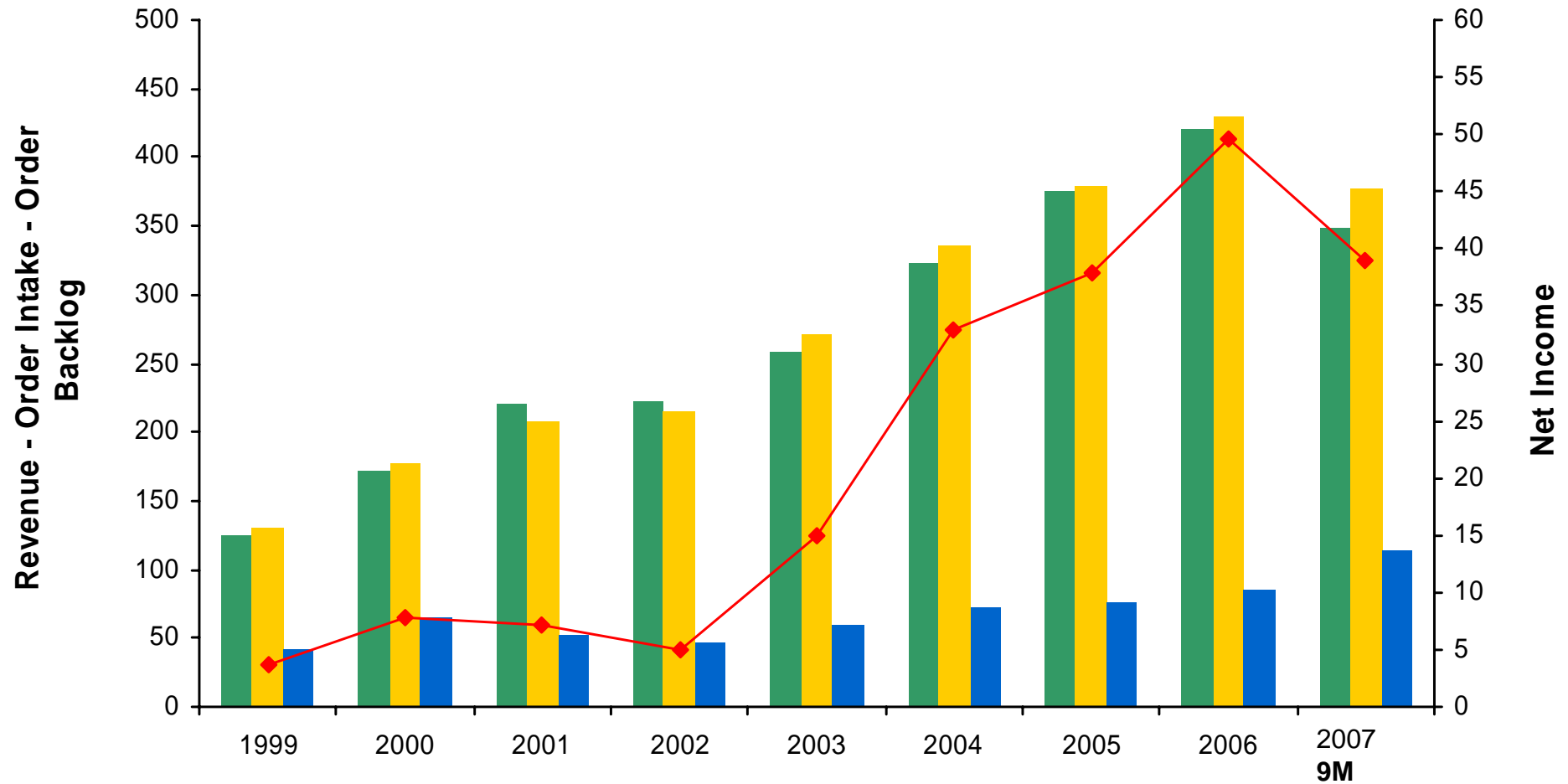


# Key Financials – Historical Overview

Financial

(Mio. US\$)

■ Revenue      ■ Order Intake  
■ Order Backlog      ◆ Net Income



# „Lasers Light up Production“

Technology

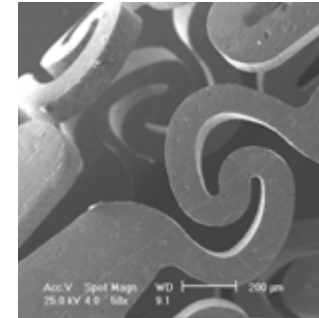
## Automation



Contact free, easy to automate and integrate

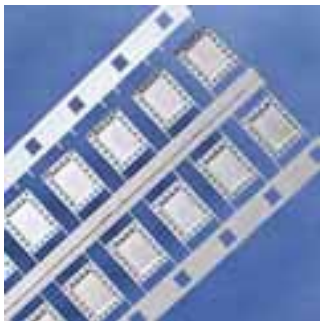
**Laser usage  
saves money**

## Precision



Smallest parts, minimal heat input, best reproducibility

## Productivity



High production rates in fully automated production

## Innovation



Innovations allow new production processes

## Flexibility



Flexible in geometry, process and batch size

# Growth Strategy

Growth

- **Focus on new markets and applications**
- **Develop new laser products through technological innovation**
- **Capitalize on our global presence to attract new customers**
- **Offer customized solutions based on standard platforms**
- **Acquire complementary business operations or products**
- **Further expansion in the Asian market**

# Product Portfolio

Appendix

## CO<sub>2</sub> Laser Sources



Sealed-Off Laser  
100 - 600 W

Diffusion-Cooled CO<sub>2</sub>-Laser  
1,000 – 8,000 W



Fast-Axial-Flow CO<sub>2</sub>-Laser  
1,000 – 8,000 W



StarShape CO<sub>2</sub>



StarMark CO<sub>2</sub>

## Diode Lasers



High-Power Diode Laser  
700 - 3,600 W



Low-Power Diode Laser  
120 - 400 W

## CO<sub>2</sub> Laser Systems



Remote Welding System



Profile Welding System



Laser Perforation System



CO<sub>2</sub> Laser Marking System



Multiscan Marker

## Diode Lasers Systems



Fiber-Coupled Diode Laser System



Direct Beam Diode Laser System

# Product Portfolio

Appendix

## Solid-State Laser Sources



Diode-Pumped Laser  
1,000 – 4,000 W



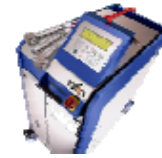
Disc Laser  
750 – 3,000 W



Q-Switched Laser  
500 - 800 W



StarShape Nd:YAG



StarWeld Laser



StarCut Laser



Diode-Pumped  
Laser Marker

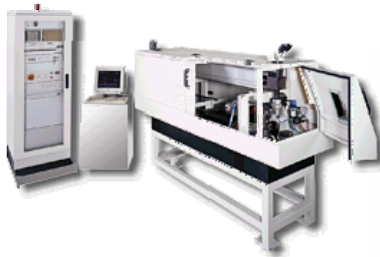


Diode-End-  
Pumped Laser



Picosecond  
Fiber Laser

## Solid-State Laser Systems



Stent Cutting System



Laser Deposit Welder



Laser Marking  
Workstation



Glovebox Laser Welder



Label Marker



Fiber Laser Marker



Green Nd:YAG Laser



Desktop Marker

# Company History - Milestones

## Appendix

- 1975 - Founding of Rofin-Sinar Laser
- 1987 - Acquired by Siemens
- 1988 - Acquisition of Spectra Physic's Industrial Laser Division in the US
- 1989 - Acquisition of Laser-Optronic in Germany (laser marking systems)
- 1996 - Spun off from Siemens (IPO on Nasdaq Stock Exchange)
- 1997 – Acquisition of Dilas Diodenlaser, Germany
- 1998 – Acquisition of Palomar Technology UK (today Rofin-Sinar UK)
- 2000 – Acquisition of Carl Baasel Lasertechnik, Germany
- 2001 – Acquisition of Z-Laser S.A., Spain
- 2001 - Secondary listing at the Frankfurt Stock Exchange (TecDAX since 2004)
- 2002 - Expansion in Asia; Founded subsidiaries in Taiwan and Korea
- 2004 - Acquisition of Optoskand, Sweden
- 2004 - Secondary offering of 2.86 Mio shares at \$28
- 2004 - Acquisition of PRC and Lee Laser, USA
- 2005 - Founded subsidiaries in China, Canada and USA (Dilas Diode Laser, Inc.)
- 2007 - Acquisition of Corelase Oy, m2k-laser GmbH, ES Technology

# Common Stock

Common stock

## ROFIN's Common Stock

Nasdaq: since 1996 RSTI  
Germany: since July 2001 ISIN: US7750431022  
since March 2004 TecDax  
Number of shares outstanding (diluted): 15.9 million (Q3 FY 07)  
Freefloat: 100%  
Share distribution: approx. 85% USA, 15% Europe  
Fiscal year ends Sept. 30

**Earnings results fourth quarter fiscal 2007:**

**November 8, 2007**



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